

## **Wanted - Commercial Executive**

The ideal opportunity in Mauritius for personal and professional growth and to excel as a Junior Commercial Executive!

Become part of ABZ Group, the largest internet conglomerate on the island, boasting 750,000 website visitors each month, a social media following exceeding 1 million, and an impressive annual turnover of Rs 500,000,000!

Seize this unique opening to be a part of the top-notch and most robust commercial team, learning from the very best.

### **Who is ABZ Group?**

Maybe you heard of some of the many subsidiaries which form part of our group, such as: Deals.mu, Otayo.com, MauritiusAttractions.com, Ciné sous les Étoiles, Restaurants.mu and many more!

### **Position Requirements:**

- **Academics:** SC/HSC, Diploma, Bachelor's Degree, or any certificate in Business, Marketing, or a related field.
- **Experience:** Previous experience in sales or basic knowledge of sales activities such as understanding of business concepts, engaging with customers and sales process

### **Salary:**

- Basic Salary of Rs 20,000 - Rs 30,000 (Negotiable as per experience and potential skills)

### **Skills and persona:**

- Experience in Sales
- Ability to negotiate and understanding of marketing skills
- Competency in English & French
- Fast learner and quick thinker
- Self-motivated and goal-oriented, desire to deliver result
- Good communication skills to interact and communicate concepts with the team and management.

### **Main Duties and Responsibilities**

- Research and recommend prospects for new business opportunities
- Establishing new business
- Build and maintain relationships with clients and prospects and maintain professional networks

- Negotiating contracts and packages
- Aiming to achieve monthly or annual targets.
- Any other Sales related tasks as requested by the Management.

**What we offer:**

- High salary with big bonus as per performance and sales volume .
- Ideal, modern and friendly working environment
- Opportunity for you to be mentored, learn and grow within the company.
- Discounts on all our Platforms.

**Suitable Candidates - Apply now!**

If you think you have the following skills and fit the criteria, send your candidacy to [abzglobalrecruitment@gmail.com](mailto:abzglobalrecruitment@gmail.com) or apply directly on our career page ( <https://abzgroup.info/careers.html>). We look forward to meeting prospective candidates who will fit in this position and grow within the company!